BEFORE THE PUBLIC SERVICE COMMISISON OF UTAH

In the Matter of the Application Of MidAmerican Energy Holding Company dba Utah Power & Light Company for an Order Authorizing Proposed Transaction)))))	Docket No. 05-035-54 TESTIMONY IN SUPPORT OF ACQUISITION STIPULATION DANIEL E. GIMBLE FOR THE UTAH COMMITTEE OF CONSUMER SERVICES

2 December 2005

1		<u>Introduction</u>
2	Q:	PLEASE STATE YOUR NAME, POSITION AND PARTY YOU
3		REPRESENT FOR THE RECORD.
4	A:	My name is Dan Gimble. My position is Chief of Technical Staff for the
5		Utah Committee of Consumer Services (Committee).
6	Q:	HAVE YOU PREVIOUSLY PREPARED AND FILED TESTIMONY IN
7		PROCEEDINGS BEFORE THE UTAH COMMISSION?
8	A:	Yes. I have submitted testimony on behalf of the Committee to the
9		Commission in numerous energy and telecommunications dockets over
10		the past 14 years.
11	Q:	WHAT IS THE PURPOSE OF YOUR TESTIMONY?
12	A:	My testimony explains the Committee's position on the Acquisition
13		Stipulation filed with the Commission on November 18, 2005. I also
14		generally discuss the Committee's evaluation of MidAmerican Energy
15		Holdings Company's (MEHC) application for the Commission's approval of
16		MEHC's acquisition of PacifiCorp.
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18		Net Positive Benefit Standard
19	Q:	IN DETERMINING WHETHER THE APPLICATION IS IN THE PUBLIC
20		INTEREST, DID THE COMMITTEE RELY ON A REVIEW STANDARD
21		OF NET POSITIVE BENEFIT?

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1	A:	Yes. Committee staff, with the assistance of a diverse and experienced
2		team of independent experts, analyzed the proposed transaction from the
3		standpoint of whether or not it produced net benefits to residential and
4		small business customers over and above what could have been expected
5		from the current owner, ScottishPower.
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7		Merger Commitments
8	Q:	WHAT WAS THE COMMITTEE'S INITIAL REACTION TO THE
9		APPLICATION AND THE SUPPORTING MEHC TESTIMONY?
10	A:	In recent PacifiCorp dockets, the Committee has expressed concerns
11		relating to the lack of new investment/upgrades to PacifiCorp's
12		transmission and distribution system, and what appears to be an
13		uneconomic preference of new gas resources over new coal resources.
14		Consequently, the Committee's initial assessment was favorable in that
15		MEHC committed to substantially increase the level of investment in the
16		transmission and distribution (T&D) system.
17		However, the application lacked sufficient commitments in a
18		number of areas, including: a rate plan; access to accounts and records;
19		customer service; future resource decisions (coal versus gas); greater
20		corporate presence in Utah; and so forth.
21	Q:	DID THE COMMITTEE DEVELOP AND ASSERTIVELY PURSUE

ADDITIONAL COMMITMENTS?

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1	A:	Yes. The Committee proposed the following enforceable commitments
2		addressing specific Committee concerns: a rate plan; the preference for a
3		clean coal resource in PacifiCorp's next RFP; greater corporate presence
4		and decision-making in Utah; the treatment of the acquisition premium for
5		ratemaking purposes; and a "most favored nation" provision connected to
6		specific conditions included in Commission orders in other PacifiCorp
7		jurisdictions.
8	Q:	DID MEHC RESPOND TO THE COMMITTEE'S CONCERNS?
9	A:	Yes. The Committee's staff, expert witnesses and attorneys participated
10		in numerous and lengthy settlement talks with MEHC, PacifiCorp and
11		other parties regarding the company's generic commitments and
12		commitments specific to Utah. As stated in the Stipulation:
13		The Commitments are comprised of several separate categories of
14		commitments; specifically, extensions of existing commitments
15		previously entered into by PacifiCorp and /or ScottishPower, new
16		commitments entered into by the Applicants applicable to all the
17		states in which PacifiCorp's service territory extends and, finally,
18		Utah-specific commitments which apply only to the activities and

Q: PLEASE SUMMARIZE THE CATEGORIES OF COMMITMENTS
 RESULTING FROM THE SETTLEMENT NEGOTIATIONS.

operations of Applicants within Utah.

1	A:	The list of commitments address issues raised by all parties involved in
2		settlement negotiations. Among the enforceable commitments MEHC has
3		made are:
4		- customer service guarantees and performance standards
5		- access to all books of account, as well as all documents, data,
6		and records of their affiliated companies
7		- PacifiCorp and MEHC will not cross-subsidize between the
8		regulated and non-regulated businesses
9		- MEHC will file a cost allocation methodology (IASA) for the
10		allocation of corporate and affiliate investments, expenses, and
11		overheads
12		- MEHC and PacifiCorp guarantee that the customers of PacifiCorp
13		will be held harmless if the transaction between MEHC and
14		PacifiCorp results in a higher revenue requirement for PacifiCorp
15		than if the transaction had not occurred
16		- PacifiCorp will continue a Blue Sky tariff offering in all states.
17		- PacifiCorp will continue to produce Integrated Resource Plans
18		-MEHC and PacifiCorp have identified incremental transmission
19		projects that enhance reliability, facilitate the receipt of renewable
20		resources, or enable further system optimization.
21		- MEHC commits that over the next five years it will demonstrate
22		that PacifiCorp's incremental long-term debt issuances will be at
23		least a spread of ten basis points below its similarly rated peers.

1		- MEHC supports and affirms PacifiCorp's commitment to consider
2		utilization of advanced coal-fuel technology such as super-critical or
3		IGCC technology when adding coal resources.
4		- The premium paid by MEHC for PacifiCorp will be recorded in the
5		accounts of the acquisition company and not in the utility accounts
6		of PacifiCorp.
7		- MEHC will file a corporate management plan by September 1,
8		2007 that explicitly sets forth senior management positions and
9		associated personnel targeted for location in Utah and the
10		timeframe for implementing the plan.
11	Q.	WHAT PARTICULAR COMMITMENTS DO YOU ADDRESS IN YOUR
12		TESTIMONY?
13	A.	I discuss commitments relating to rate plan (U23), corporate presence (U6
14		& U7); and acquisition premium (U4). Cheryl Murray will primarily address
15		commitments in the areas of transmission and distribution investment,
16		coal resources (IGCC technology) associated with PacifiCorp's next base
17		load RFP (RFP 2012), pension funding levels, and the "most favored
18		nation" provision.
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1 Rate Plan

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Q: PLEASE BRIEFLY EXPLAIN THE RATE PLAN (U23) THAT IS INCLUDED IN THE UTAH-SPECIFIC LIST OF COMMITMENTS.

According to the stipulation approved by the Commission in PacifiCorp's last rate case (Docket No. 04-035-42), PacifiCorp has the ability to file its next rate case on March 1, 2006, which is prior to the expected close of the pending merger transaction. The Committee and other parties were concerned that if a future test period is requested by PacifiCorp, it would be based on an "unadjusted" business plan that lacked a full review and input from the new owner, MEHC.

The parties negotiated language that requires MEHC to file supplemental testimony within 15 days of closing to "update PacifiCorp's revenue requirement...to incorporate any additional adjustments that are appropriate as a result of that transaction." To afford parties time to analyze information contained in the "MEHC update," PacifiCorp agrees to extend the Rate Effective Date stemming from a March 1, 2006 rate case filing date by six weeks beyond the 240 day time limit for granting or revising a revenue increase under Utah code section 54-7-12(3)(b)(i). Thus, the earliest a new rate increase could be implemented is December 11, 2005.

In addition, if MEHC delays in filing its supplemental testimony, then parties have the ability to petition the Commission to further extend the December 11, 2005 Rate Effective Date.

1	Q:	IS THERE A POTENTIAL MONETARY BENEFIT OF EXTENDING THE

2 RATE EFFECTIVE PERIOD TO DECEMBER 11, 2005?

A: Yes. Assuming for illustrative purposes that PacifiCorp secured a \$50
 million rate increase resulting from its next rate case filing, then the
 delayed implementation of that increase would benefit customers by
 approximately \$4.2 million per month or about \$6.3 million over 45 days.

A.

Corporate Presence

Q. PLEASE DISCUSS THE COMMITMENTS THAT MEHC AND PACIFICORP HAVE MADE IN THE AREA OF CORPORATE PRESENCE?

In Commitment U7, MEHC and PacifiCorp agree to increase the number of senior management positions (and associated personnel) in Utah to comport more closely with the size of Utah's retail load. Specific positions that will be examined for relocation include: engineering; purchasing; information technology; land rights; legal; commercial transactions and asset management and others as appropriate. By Sept 1, 2007 MEHC and PacifiCorp will file a plan that identifies: (1) senior management positions and associated corporate personnel that have been identified for location in Utah; (2) the timeframe for implementing the plan; (3) and the supporting economic analysis.

In Commitment U6, PacifiCorp and MEHC agree to authorize senior executives and managers in Utah to make decisions locally

regarding specific Utah tariff, customer service and reliability issues including: tariff interpretation; line extensions; service additions; DSM program implementation; adequate investment in and maintenance of the Utah sub-transmission and distribution network; and outage response. Furthermore, senior executives and managers will have the autonomy to negotiate terms for special contracts and Qualifying Facilities (QFs).

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IS CORPORATE PRESENCE AN IMPORTANT ISSUE FOR THE Q. **COMMITTEE?**

10 Α. Yes. At the August 2, 2005 Committee Meeting, Committee members indicated to MEHC representatives that the lack of an effective corporate 12 presence In Utah has been an increasing concern for the Committee. 13 Despite the fact Utah is PacifiCorp's largest and fastest-growing retail load 14 center (over 40% of overall retail load), the Committee expressed 15 concerns regarding the conspicuous absence of senior executives working 16 in Utah and the migration of company departments, managers and 17 employees from Utah to Oregon since the Utah Power-Pacific Power 18 merger in 1988.

Q. PLEASE EXPLAIN HOW COMMITMENTS U6 and U7 BENEFIT UTAH RESIDENTIAL AND SMALL BUSINESS CUSTOMERS.

21 A: Living and working in a community provides corporate executives a better 22 understanding of the needs and desires of the residents than being 23 channeled information by subordinates either second or third hand. 24 Having to interact more directly with utility customers, Utah regulators, and special interest groups who may be concerned about rising electricity prices, inadequate levels of service, emissions levels, low income programs, etc will likely make corporate executives more responsive and pro-active in dealing with Utah-specific matters. The Committee believes that fulfillment of Commitments U6 and U7 will provide a benefit to residential and small business customers.

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Acquisition Premium

- 9 Q: PLEASE DESCRIBE HOW THE ACQUISITION PREMIUM WILL BE
 10 TREATED FOR RATEMAKING PURPOSES.
- A: As plainly stated in Commitment U4: "The premium paid by MEHC for PacifiCorp will be recorded in the accounts of the acquisition company and not in the utility accounts of PacifiCorp." Thus, for ratemaking purposes the acquisition premium will be treated "below the line" and excluded from PacifiCorp's Utah revenue requirement.
- 16 Q: HAVE MEHC AND PACIFICORP RESERVED THE RIGHT TO
 17 RECOMMEND THAT SOME AMOUNT OF THE ACQUISITION
 18 PREMIUM BE INCLUDED IN PACIFICORP'S UTAH REVENUE
 19 REQUIREMENT IF IN A FUTURE UTAH RATE PROCEEDING A PARTY
 20 PROPOSES AN ADJUSTMENT THAT IS DERIVED FROM BENEFITS
 21 ORIGINATING UPSTREAM?

- 1 A: Yes. However, no party to the stipulation, including the Commission, is
- being asked to accept such a ratemaking theory. MEHC and PacifiCorp
- are simply preserving the right to present their theory.
- 4 Q: IS THE STIPULATION AND ATTACHED CONSOLIDATED LIST OF
- 5 **COMMITMENTS IN THE PUBLIC INTEREST?**
- 6 A: Yes.
- 7 Q: DOES THIS CONCLUDE YOUR TESTIMONY?
- 8 A: Yes it does.

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